

FUNDRAISING FOR NONPROFITS

Bibliography & Resources

Library!

FUNDRAISING—GENERAL

The Accidental Fundraiser: A Step-by-Step Guide to Raising Money for Your Cause
Stephanie Roth and Mimi Ho
The Chardon Press Series
FIC R658.1522 ROTH 2005

Effective Fundraising for Nonprofits
Ilona M. Bray
Nolo Press
FIC 658.1522 EFFECTI 2010

Fired-Up Fundraising: Turning Board Passion Into Action
Gail Perry
AFP Fund Development Series
FIC 361.7068 PERRY 2007

Fundraising for the Long Haul
Kim Klein
FIC 361.7068 KLEIN 2000

Fundraising in Times of Crisis
Kim Klein
FIC 361.7068 KLEIN 2004

Fundraising Principles and Practice
Adrian Sargeant
FIC 658.1522 SARGEAN 2010

Fundraising When Money is Tight: A Strategic and Practical Guide to Surviving Tough Times and Thriving in the Future.
Mal Warwick
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Reliable Fundraising in Unreliable Times: What Good Causes Need to Know to Survive and Thrive
Kim Klein
The Chardon Press Series
FIC 658.1522 KLEIN 2009

GOVERNMENT FUNDING

Government grant programs: <http://www.grants.gov/>
Government loan programs: <http://GovLoans.gov>
Government benefits: <http://GovBenefits.gov>
Recovery and Reinvestment Act <http://www.recovery.gov/>

Catalog of Federal Domestic Assistance
FIC R 352.9 CATALOG
<http://www.cfda.gov>.

This is a U.S. Government publication that lists information about financial and non-financial assistance available from the federal government.

Government Assistance Almanac
FIC R 353.0082 GOVERN 2009
Compact version of federal financial and other assistance programs.

Guide to Federal Funding for Governments and Nonprofits
FIC R 353.0072 GUIDE T v.1, v.2
Descriptions of federal programs that offer financial and related assistance to state and local governments and nonprofit organizations; Includes the Federal Grant Deadline Calendar and the Quarterly News Bulletin.



Boise Public
Library

Main Library

715 South Capitol Blvd
Boise, ID 83702-7123
208-384-4076
TTY: 1-800-377-3529

Measuring Up: *Governing's* Guide to Performance Measurement for Geniuses
Jonathan Walters
FIC 352.3097 WALTERS
FIC R 352.3097 WALTERS
Plain language guide to the management technique known as Performance Measurement.

CORPORATE FUNDING

Corporate Foundation Profiles
Foundation Center
FIC R 061.3 CORPORA CORPORA
In-depth analysis of 248 company-sponsored foundations.

Corporate Giving Directory
The Taft Group
FIC R 061.3 CORPORA CORPORA
Profiles of America's major corporate foundations and other charitable giving programs.

National Directory of Corporate Giving
Foundation Center
R FIC 061.3 CORPORA NATIONA
Profiles over 2,250 U.S. companies that operate corporate giving programs and/or corporate foundations and that give to nonprofit organizations.

INDIVIDUALS

Building Donor Loyalty: The Fundraiser's Guide to Increasing Lifetime Value.
Adrian Sargeant
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Conducting a Successful Major Gifts and Planned Giving Program: A Comprehensive Guide and Resource.
Kent E. Dove
FIC 658.1522 DOVE 2002

Cultivating and Soliciting Major Donors
Henry Goldstein, NSFRE
FIC VIDEO 361.7097 CULTIVA
Video that discusses the identification, cultivation, and solicitation of major donors.

Developing Major Gifts: Turning Small Donors Into Big Contributors.
Laura Fredricks
FIC 361.7068 FREDRIC 2006

The Everything Guide to Fundraising: From Grassroots Campaigns to Corporate Sponsorship
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An Introduction to Planned Giving
Debra L. Thorburn
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Fundraising through bequests, trusts, gift annuities and life insurance.

Relationship Fundraising: A Donor-Based Approach to the Business of Raising Money
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Keep Your Donors: A Guide to Better Communications and Stronger Relationships.
Ahern, Tom
FIC 658.1522 AHERN 2008

Where the Money Is: A Fundraiser's Guide to the Rich
Helen Bergan
FIC 361.7 BERGAN
FIC R 361.7 BERGAN
A guide for fundraisers to help find biographical information about wealthy and prominent individuals.



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